

# RE: RE: FW: I: Request of information

<b>Email-ID</b>	15733
<b>Date</b>	2015-02-06 16:07:41 UTC
<b>From</b>	max@kailax.com
<b>To</b>	g.russo@hackingteam.com

## Attached Files

#	Filename	Size
7421	<a href="#">image001.jpg</a>	37.9KiB

- [Email Body](#)
- [Raw Email](#)

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Giancarlo Hi!

There was never a doubt from our side about your intentions.

From our experience since in effect we are both manufacturer\suppliers of technology we are in essence competitors, very difficult to find a way to maintain a relationship.

As you must know we are in same niche market that is usually based on trust and therefor our reputation is first and foremost. Our first responsibilities lay with our existing partner and distribution network, which we must guard.

Option 1 is feasible only if you are prepared to supply to customers as a sub distributor black box technology which you do not own, have no deal understanding of the IP or maintain.

Knowing our suppliers they are happy to and some of them do use sub suppliers to get to new customers.

Option 2 is really more of a partnership, and that why the initial cost are high.

We are always open to try new things but only if they are feasible and have a real future.

Best,

Nir Levy (Max)

**www.kailax.com**

**From:** Giancarlo Russo [mailto:g.russo@hackingteam.com]

**Sent:** Friday, February 6, 2015 4:26 PM

**To:** max@kailax.com

**Subject:** Fwd: RE: FW: I: Request of information

Dear Max,

sorry for my late reply and thank you for you message, at least you were able to verify that our interest is genuine and it is coming from our clients. As i mentioned, we are willing to evaluate a partnership with you even if I personally consider option n.1 unfeasible since we generally act as main contractor and for our clients might be difficult to enter into separate agreement.

The 2 options is interesting even if at the moment is not matching our investment opportunities. I will discuss internally and be back to you as soon as possible.

In the meanwhile, I will pass your contact to additional 2 clients that showed an interest in your tool,

Giancarlo

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**Subject:**

RE: FW: I: Request of information

**Date:**

Wed, 4 Feb 2015 06:20:50 +0200

**From:**

Max <max@kailax.com>

**To:**

'Giancarlo Russo' <g.russo@hackingteam.com>

Giancarlo Hi!

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I just realized that you might not know much about our product and therefore even following our previous explanation still feel there is something to pursue.

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Now there are 2 ways you can integrate our unit in your system:

1. If your system is a collection of standalone tools and you want to add our unit as part of your offering, then you will have to contact our local distributor in the specific country you are dealing with and if you can prove to him end user he can supply the units to the end user. You will also have to work out with him your commission, and it is his propagative if he wants to enter such deal, in past it was tried but shot price upwards that was not viable. In any case as I explain before you will not have any way to test or touch or any say in unit warranty.
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I am sorry if we sound unfriendly, or uncooperative, but you as someone in this business will appreciate and understand our need to protect our investment and IP

Best,

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**From:** Giancarlo Russo [mailto:g.russo@hackingteam.com]  
**Sent:** Monday, January 26, 2015 4:21 PM  
**To:** Max  
**Cc:** 'Rami zoltak'  
**Subject:** Re: FW: I: Request of information

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On 1/26/2015 2:58 PM, Max wrote:

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Please ask them to contact me at this mail and I will make connection.

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**From:** Giancarlo Russo [mailto:g.russo@hackingteam.com]

**Sent:** Monday, January 26, 2015 3:44 PM

**To:** Max

**Cc:** 'Rami zoltak'

**Subject:** Re: FW: I: Request of information

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Even if they buy the unit from our distributor they will not be allowed to pass it on to anybody else for whatever reason without our consent.

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Sorry we cannot help

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**From:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]  
**Sent:** Monday, January 26, 2015 11:58 AM

**To:** Sales (sales@kailax.com)  
**Subject:** WG: I: Request of information

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Rami

**Von:** Giancarlo Russo [mailto:g.russo@hackingteam.com]  
**Gesendet:** Montag, 26. Januar 2015 11:44  
**An:** Rami Zoltak  
**Cc:** Antonella Capaldo  
**Betreff:** Fwd: I: Request of information

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DCwww.hackingteam.com email: g.russo@hackingteam.commobile: +39  
3288139385phone: +39 02 29060603

----- Forwarded Message -----

**Subject:**

I: Request of information

**Date:**

Mon, 26 Jan 2015 11:36:34 +0100

**From:**

Antonella Capaldo <a.capaldo@hackingteam.com>

**To:**

'Giancarlo Russo' <g.russo@hackingteam.com>

Ciao Giancarlo,

ecco la mail.

Ciao

**Da:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]

**Inviato:** venerdì 23 gennaio 2015 16:14

**A:** Antonella Capaldo

**Cc:** 2bEuropa-Info

**Oggetto:** AW: Request of information

Dear Antonella,

Since we are working only with governmental offices, we are unfortunately unable to assist.

Mit freundlichen Grüßen / Best regards

Rami Zoltak

**2beuropa**

Mittenwalder Str. 24

10961 Berlin

Tel: +49 30 68914906

Mobil: +49 178 4724008

Fax: +49 30 65775969

[www.2beuropa.de](http://www.2beuropa.de)

**Von:** Antonella Capaldo [mailto:[a.capaldo@hackingteam.com](mailto:a.capaldo@hackingteam.com)]

**Gesendet:** Freitag, 23. Januar 2015 13:42

**An:** 2bEuropa-Info

**Betreff:** Request of information

Good Morning,

We would need to order n° 1 Kailax Unlocker.

Could you tell me what is the cost and how to place an order?

Thanks a lot.

Kind regards,

Antonella Capaldo

Administrative Support

Hacking Team

Milan Singapore Washington DC

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## Fwd: RE: FW: I: Request of information

<b>Email-ID</b>	44602
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<b>Date</b>	2015-02-06 14:26:20 UTC
<b>From</b>	g.russo@hackingteam.com
<b>To</b>	max@kailax.com

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20575	<a href="#">ATT00001.jpg</a>	44.3KiB

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<b>To</b>	g.russo@hackingteam.com

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-- Giancarlo Russo COO Hacking Team Milan Singapore Washington  
DC www.hackingteam.com email: g.russo@hackingteam.com mobile: +39  
3288139385 phone: +39 02 29060603

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DC www.hackingteam.com email: g.russo@hackingteam.com mobile: +39  
3288139385 phone: +39 02 29060603

**Re: FW: I: Request of information**

<b>Email-ID</b>	49645
<b>Date</b>	2015-01-26 13:43:42 UTC
<b>From</b>	g.russo@hackingteam.com
<b>To</b>	max, 'rami

## Attached Files

#	Filename	Size
22732	<a href="#">ATT00001.jpg</a>	27.5KiB

- [Email Body](#)
- [Raw Email](#)

---

thank you, May I ask you the relevant contact for italian market to pass to my clients?

On 1/26/2015 2:38 PM, Max wrote:

Giancarlo Hi!

I may have been misunderstood.

No letter or any other form of communication will allow us to work with you directly.

We are not looking for partnership.

The only way the LEA you are talking about will get a unit is if they buy direct from our official distributor.

Even if the buy the unit from our distributor they will not be allowed to pass it on to anybody else for whatever reason without our consent.

Best,

Kailax Sales

**From:** Giancarlo Russo [mailto:g.russo@hackingteam.com]  
**Sent:** Monday, January 26, 2015 1:27 PM  
**To:** Max  
**Cc:** Rami zoltak  
**Subject:** Re: FW: I: Request of information

Thank you Max for your promptly reply.

What if our clients will prepare a letter to you asking for our intermediation in the evaluation process?

As you know LEA has complex procurement process and it may takes time: based on other exisiting agreement we have, it will be easy for us to intermediate this activity. Moreover, it might become a partnership opportunity between our company.

Thanks

On 1/26/2015 2:12 PM, Max wrote:

Giancarlo Hi!

As was stated by Rami our products are available to official governmental organizations only.

In each of the countries we are present at, in over 70 countries worldwide, we have a local distributor. Both the local distributor and us are bound by agreements not to show, sell or present the product to anyone who is not an official governmental organization.

I am sure you can understand that we cannot and will not sell show or present a unit to you.

If your clients are indeed official governmental organization interested in our product they are welcome to connect our local distributor in their country, if they do not know who the distributor is, they are more than welcome to contact us and we will make the connection.

Sorry we cannot help

Best,

Kailax Sales

**From:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]  
**Sent:** Monday, January 26, 2015 11:58 AM  
**To:** Sales (sales@kailax.com)  
**Subject:** WG: I: Request of information

Max Hi,

please see below. I would appreciate if you take over from here

best

Rami

**Von:** Giancarlo Russo [mailto:g.russo@hackingteam.com]

**Gesendet:** Montag, 26. Januar 2015 11:44

**An:** Rami Zoltak

**Cc:** Antonella Capaldo

**Betreff:** Fwd: I: Request of information

Dear Rami,

I am Giancarlo Russo, COO at HackingTeam.

I would like to inform you that our interest in your product is for a LEA client of ours. As you might be aware of, HackingTeam develops and produces a solution exclusively dedicated to Intelligence/LEA and in this case the request to evaluate your product is coming from one of our clients.

I am sure you can understand that at this stage we are not in the position to disclose its name, however we are willing to enter into a confidentiality agreement signing a declaration to confirm you that the product is going to be used exclusively for a technical evaluation and will not be used on third parties devices if not our own and our client testing devices.

I hope this might help in assisting our client request, I remain available for further clarification,

Best regards,

Giancarlo Russo

-- Giancarlo Russo COO Hacking Team Milan Singapore Washington DC  
www.hackingteam.com email: g.russo@hackingteam.com mobile: +39  
3288139385 phone: +39 02 29060603

----- Forwarded Message -----

**Subject:**

I: Request of information

**Date:**

Mon, 26 Jan 2015 11:36:34 +0100

**From:**

Antonella Capaldo <a.capaldo@hackingteam.com>

**To:**

'Giancarlo Russo' <g.russo@hackingteam.com>

Ciao Giancarlo,

ecco la mail.

Ciao

**Da:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]

**Inviato:** venerdì 23 gennaio 2015 16:14

**A:** Antonella Capaldo

**Cc:** 2bEuropa-Info

**Oggetto:** AW: Request of information

Dear Antonella,

Since we are working only with governmental offices, we are unfortunately unable to assist.

Mit freundlichen Grüßen / Best regards

Rami Zoltak

**2beuropa**

Mittenwalder Str. 24

10961 Berlin

Tel: +49 30 68914906  
Mobil: +49 178 4724008  
Fax: +49 30 65775969  
www.2beuropa.de

**Von:** Antonella Capaldo [mailto:a.capaldo@hackingteam.com]  
**Gesendet:** Freitag, 23. Januar 2015 13:42  
**An:** 2bEuropa-Info  
**Betreff:** Request of information

Good Morning,

We would need to order n° 1 Kailax Unlocker.  
Could you tell me what is the cost and how to place an order?  
Thanks a lot.

Kind regards,

Antonella Capaldo  
Administrative Support

Hacking Team  
Milan Singapore Washington DC  
www.hackingteam.com

email: a.capaldo@hackingteam.com  
mobile: +39 3667216471  
phone: +39 0229060603

-- Giancarlo Russo COO Hacking Team Milan Singapore Washington DC  
www.hackingteam.com email: g.russo@hackingteam.com mobile: +39  
3288139385 phone: +39 02 29060603

-- Giancarlo Russo COO Hacking Team Milan Singapore Washington DC  
www.hackingteam.com email: g.russo@hackingteam.com mobile: +39  
3288139385 phone: +39 02 29060603  
-- Giancarlo Russo COO Hacking Team Milan Singapore Washington DC  
www.hackingteam.com email: g.russo@hackingteam.com mobile: +39 3288139385  
phone: +39 02 29060603

## RE: FW: I: Request of information

<b>Email-ID</b>	62561
<b>Date</b>	2015-01-26 13:38:35 UTC
<b>From</b>	max@kailax.com
<b>To</b>	g.russo@hackingteam.com, rami.zoltak@2beuropa.de

### Attached Files

#	Filename	Size
31349	<a href="#">image001.jpg</a>	21.6KiB

- [Email Body](#)
- [Raw Email](#)

---

Giancarlo Hi!

I may have been misunderstood.

No letter or any other form of communication will allow us to work with you directly.

We are not looking for partnership.

The only way the LEA you are talking about will get a unit is if they buy direct from our official distributor.

Even if they buy the unit from our distributor they will not be allowed to pass it on to anybody else for whatever reason without our consent.

Best,

Kailax Sales

**From:** Giancarlo Russo [mailto:g.russo@hackingteam.com]  
**Sent:** Monday, January 26, 2015 1:27 PM  
**To:** Max  
**Cc:** Rami zoltak  
**Subject:** Re: FW: I: Request of information

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Thanks

On 1/26/2015 2:12 PM, Max wrote:

Giancarlo Hi!

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If your clients are indeed official governmental organization interested in our product they are welcome to connect our local distributor in their country, if they do not know who the distributor is, they are more than welcome to contact us and we will make the connection.

Sorry we cannot help

Best,

Kailax Sales

**From:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]  
**Sent:** Monday, January 26, 2015 11:58 AM  
**To:** Sales (sales@kailax.com)  
**Subject:** WG: I: Request of information

Max Hi,

please see below. I would appreciate if you take over from here

best

Rami

**Von:** Giancarlo Russo [mailto:g.russo@hackingteam.com]  
**Gesendet:** Montag, 26. Januar 2015 11:44  
**An:** Rami Zoltak  
**Cc:** Antonella Capaldo  
**Betreff:** Fwd: I: Request of information

Dear Rami,

I am Giancarlo Russo, COO at HackingTeam.

I would like to inform you that our interest in your product is for a LEA client of ours. As you might be aware of, HackingTeam develops and produces a solution exclusively dedicated to Intelligence/LEA and in this case the request to evaluate your product is coming from one of our clients.

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I hope this might help in assisting our client request, I remain available for further clarification,

Best regards,

Giancarlo Russo

-- Giancarlo RussoCOO Hacking TeamMilan Singapore Washington  
DCwww.hackingteam.com email: g.russo@hackingteam.commobile: +39  
3288139385phone: +39 02 29060603

----- Forwarded Message -----

**Subject:**

I: Request of information

**Date:**

Mon, 26 Jan 2015 11:36:34 +0100

**From:**

Antonella Capaldo <a.capaldo@hackingteam.com>

**To:**

'Giancarlo Russo' <g.russo@hackingteam.com>

Ciao Giancarlo,

ecco la mail.

Ciao

**Da:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]

**Inviato:** venerdì 23 gennaio 2015 16:14

**A:** Antonella Capaldo

**Cc:** 2bEuropa-Info

**Oggetto:** AW: Request of information

Dear Antonella,

Since we are working only with governmental offices, we are unfortunately unable to assist.

Mit freundlichen Grüßen / Best regards

Rami Zoltak

**2beuropa**

Mittenwalder Str. 24

10961 Berlin

Tel: +49 30 68914906

Mobil: +49 178 4724008

Fax: +49 30 65775969

[www.2beuropa.de](http://www.2beuropa.de)

**Von:** Antonella Capaldo [mailto:[a.capaldo@hackingteam.com](mailto:a.capaldo@hackingteam.com)]

**Gesendet:** Freitag, 23. Januar 2015 13:42

**An:** 2bEuropa-Info

**Betreff:** Request of information

Good Morning,

We would need to order n° 1 Kailax Unlocker.

Could you tell me what is the cost and how to place an order?

Thanks a lot.

Kind regards,

Antonella Capaldo

Administrative Support

Hacking Team

Milan Singapore Washington DC

[www.hackingteam.com](http://www.hackingteam.com)

email: [a.capaldo@hackingteam.com](mailto:a.capaldo@hackingteam.com)

mobile: +39 3667216471

phone: +39 0229060603

-- Giancarlo RussoCOO Hacking TeamMilan Singapore Washington  
DCwww.hackingteam.com email: g.russo@hackingteam.commobile: +39  
3288139385phone: +39 02 29060603

-- Giancarlo RussoCOO Hacking TeamMilan Singapore Washington  
DCwww.hackingteam.com email: g.russo@hackingteam.commobile: +39  
3288139385phone: +39 02 29060603

## Re: FW: I: Request of information

<b>Email-ID</b>	47448
<b>Date</b>	2015-01-26 13:27:06 UTC
<b>From</b>	g.russo@hackingteam.com
<b>To</b>	max, rami

### Attached Files

#	Filename	Size
21759	<a href="#">ATT00001.jpg</a>	24.6KiB

- [Email Body](#)
- [Raw Email](#)

---

Thank you Max for your promptly reply.

What if our clients will prepare a letter to you asking for our intermediation in the evaluation process?

As you know LEA has complex procurement process and it may takes time: based on other existing agreement we have, it will be easy for us to intermediate this activity. Moreover, it might become a partnership opportunity between our company.

Thanks

On 1/26/2015 2:12 PM, Max wrote:

Giancarlo Hi!

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In each of the countries we are present at, in over 70 countries worldwide, we have a local distributor. Both the local distributor and us are bound by agreements not to show, sell or present the product to anyone who is not an official governmental organization.

I am sure you can understand that we cannot and will not sell show or present a unit to you.

If your clients are indeed official governmental organization interested in our product they are welcome to connect our local distributor in their country, if they do not know who the distributor is, they are more than welcome to contact us and we will make the connection.

Sorry we cannot help

Best,

Kailax Sales

**From:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]

**Sent:** Monday, January 26, 2015 11:58 AM

**To:** Sales (sales@kailax.com)

**Subject:** WG: I: Request of information

Max Hi,

please see below. I would appreciate if you take over from here

best

Rami

**Von:** Giancarlo Russo [mailto:g.russo@hackingteam.com]

**Gesendet:** Montag, 26. Januar 2015 11:44

**An:** Rami Zoltak

**Cc:** Antonella Capaldo

**Betreff:** Fwd: I: Request of information

Dear Rami,

I am Giancarlo Russo, COO at HackingTeam.

I would like to inform you that our interest in your product is for a LEA client of ours. As you might be aware of, HackingTeam develops and produces a solution exclusively dedicated to Intelligence/LEA and in this case the request to evaluate your product is coming from one of our clients.

I am sure you can understand that at this stage we are not in the position to disclose its name, however we are willing to enter into a confidentiality agreement signing a declaration to confirm you that the product is going to be used exclusively for a technical evaluation and will not be used on third parties devices if not our own and our client testing devices.

I hope this might help in assisting our client request, I remain available for further clarification,

Best regards,

Giancarlo Russo

-- Giancarlo Russo COO Hacking Team Milan Singapore Washington DC  
www.hackingteam.com email: g.russo@hackingteam.com mobile: +39  
3288139385 phone: +39 02 29060603

----- Forwarded Message -----

**Subject:**

I: Request of information

**Date:**

Mon, 26 Jan 2015 11:36:34 +0100

**From:**

Antonella Capaldo <a.capaldo@hackingteam.com>

**To:**

'Giancarlo Russo' <g.russo@hackingteam.com>

Ciao Giancarlo,

ecco la mail.

Ciao

**Da:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]

**Inviato:** venerdì 23 gennaio 2015 16:14

**A:** Antonella Capaldo

**Cc:** 2bEuropa-Info

**Oggetto:** AW: Request of information

Dear Antonella,

Since we are working only with governmental offices, we are unfortunately unable to assist.

Mit freundlichen Grüßen / Best regards

Rami Zoltak

**2beuropa**

Mittenwalder Str. 24

10961 Berlin

Tel: +49 30 68914906

Mobil: +49 178 4724008

Fax: +49 30 65775969

www.2beuropa.de

**Von:** Antonella Capaldo [mailto:a.capaldo@hackingteam.com]

**Gesendet:** Freitag, 23. Januar 2015 13:42

**An:** 2bEuropa-Info  
**Betreff:** Request of information

Good Morning,

We would need to order n° 1 Kailax Unlocker.  
Could you tell me what is the cost and how to place an order?  
Thanks a lot.

Kind regards,

Antonella Capaldo  
Administrative Support

Hacking Team  
Milan Singapore Washington DC  
[www.hackingteam.com](http://www.hackingteam.com)

email: [a.capaldo@hackingteam.com](mailto:a.capaldo@hackingteam.com)  
mobile: +39 3667216471  
phone: +39 0229060603

-- Giancarlo Russo COO Hacking Team Milan Singapore Washington DC  
[www.hackingteam.com](http://www.hackingteam.com) email: [g.russo@hackingteam.com](mailto:g.russo@hackingteam.com) mobile: +39  
3288139385 phone: +39 02 29060603

-- Giancarlo Russo COO Hacking Team Milan Singapore Washington DC  
[www.hackingteam.com](http://www.hackingteam.com) email: [g.russo@hackingteam.com](mailto:g.russo@hackingteam.com) mobile: +39 3288139385  
phone: +39 02 29060603

**FW: I: Request of information**

<b>Email-ID</b>	62430
<b>Date</b>	2015-01-26 13:12:14 UTC
<b>From</b>	max@kailax.com
<b>To</b>	g.russo@hackingteam.com, rami.zoltak@2beuropa.de

## Attached Files

#	Filename	Size
31224	<a href="#">image001.jpg</a>	19.6KiB

- [Email Body](#)
- [Raw Email](#)

---

Giancarlo Hi!

As was stated by Rami our products are available to official governmental organizations only.

In each of the countries we are present at, in over 70 countries worldwide, we have a local distributor. Both the local distributor and us are bound by agreements not to show, sell or present the product to anyone who is not an official governmental organization.

I am sure you can understand that we cannot and will not sell show or present a unit to you.

If your clients are indeed official governmental organization interested in our product they are welcome to connect our local distributor in their country, if they do not know who the distributor is, they are more than welcome to contact us and we will make the connection.

Sorry we cannot help

Best,

Kailax Sales

**From:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]  
**Sent:** Monday, January 26, 2015 11:58 AM  
**To:** Sales (sales@kailax.com)  
**Subject:** WG: I: Request of information

Max Hi,

please see below. I would appreciate if you take over from here

best

Rami

**Von:** Giancarlo Russo [mailto:g.russo@hackingteam.com]  
**Gesendet:** Montag, 26. Januar 2015 11:44  
**An:** Rami Zoltak  
**Cc:** Antonella Capaldo  
**Betreff:** Fwd: I: Request of information

Dear Rami,

I am Giancarlo Russo, COO at HackingTeam.

I would like to inform you that our interest in your product is for a LEA client of ours. As you might be aware of, HackingTeam develops and produces a solution exclusively dedicated to Intelligence/LEA and in this case the request to evaluate your product is coming from one of our clients.

I am sure you can understand that at this stage we are not in the position to disclose its name, however we are willing to enter into a confidentiality agreement signing a declaration to confirm you that the product is going to be used exclusively for a technical evaluation and will not be used on third parties devices if not our own and our client testing devices.

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Giancarlo Russo

-- Giancarlo RussoCOO Hacking TeamMilan Singapore Washington  
DCwww.hackingteam.com email: g.russo@hackingteam.commobile: +39  
3288139385phone: +39 02 29060603

----- Forwarded Message -----

**Subject:**

I: Request of information

**Date:**

Mon, 26 Jan 2015 11:36:34 +0100

**From:**

Antonella Capaldo <a.capaldo@hackingteam.com>

**To:**

'Giancarlo Russo' <g.russo@hackingteam.com>

Ciao Giancarlo,

ecco la mail.

Ciao

**Da:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]

**Inviato:** venerdì 23 gennaio 2015 16:14

**A:** Antonella Capaldo

**Cc:** 2bEuropa-Info

**Oggetto:** AW: Request of information

Dear Antonella,

Since we are working only with governmental offices, we are unfortunately unable to assist.

Mit freundlichen Grüßen / Best regards

Rami Zoltak

**2beuropa**

Mittenwalder Str. 24

10961 Berlin

Tel: +49 30 68914906

Mobil: +49 178 4724008

Fax: +49 30 65775969

[www.2beuropa.de](http://www.2beuropa.de)

**Von:** Antonella Capaldo [mailto:[a.capaldo@hackingteam.com](mailto:a.capaldo@hackingteam.com)]

**Gesendet:** Freitag, 23. Januar 2015 13:42

**An:** 2bEuropa-Info

**Betreff:** Request of information

Good Morning,

We would need to order n° 1 Kailax Unlocker.

Could you tell me what is the cost and how to place an order?

Thanks a lot.

Kind regards,

Antonella Capaldo

Administrative Support

Hacking Team

Milan Singapore Washington DC

[www.hackingteam.com](http://www.hackingteam.com)

email: [a.capaldo@hackingteam.com](mailto:a.capaldo@hackingteam.com)

mobile: +39 3667216471

phone: +39 0229060603

-- Giancarlo Russo COO Hacking Team Milan Singapore Washington DC  
www.hackingteam.com email: g.russo@hackingteam.com mobile: +39 3288139385  
phone: +39 02 29060603

## Fwd: I: Request of information

<b>Email-ID</b>	46837
<b>Date</b>	2015-01-26 10:43:58 UTC
<b>From</b>	g.russo@hackingteam.com
<b>To</b>	rami.zoltak@2beuropa.de, antonella

- [Email Body](#)
- [Raw Email](#)

---

Dear Rami,

I am Giancarlo Russo, COO at HackingTeam.

I would like to inform you that our interest in your product is for a LEA client of ours. As you might be aware of, HackingTeam develops and produces a solution exclusively dedicated to Intelligence/LEA and in this case the request to evaluate your product is coming from one of our clients.

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-- Giancarlo Russo COO Hacking Team Milan Singapore Washington DC  
www.hackingteam.com email: g.russo@hackingteam.com mobile: +39 3288139385  
phone: +39 02 29060603

----- Forwarded Message ----- Subject: I: Request of information Date: Mon, 26 Jan 2015 11:36:34 +0100 From: Antonella Capaldo <a.capaldo@hackingteam.com>  
To: 'Giancarlo Russo' <g.russo@hackingteam.com>

Ciao Giancarlo,

ecco la mail.

Ciao

**Da:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]

**Inviato:** venerdì 23 gennaio 2015 16:14

**A:** Antonella Capaldo

**Cc:** 2bEuropa-Info

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Mittenwalder Str. 24

10961 Berlin

Tel: +49 30 68914906

Mobil: +49 178 4724008

Fax: +49 30 65775969

www.2beuropa.de

**Von:** Antonella Capaldo [mailto:a.capaldo@hackingteam.com]

**Gesendet:** Freitag, 23. Januar 2015 13:42

**An:** 2bEuropa-Info

**Betreff:** Request of information

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Kind regards,

Antonella Capaldo

Administrative Support

Hacking Team

Milan Singapore Washington DC

[www.hackingteam.com](http://www.hackingteam.com)

email: [a.capaldo@hackingteam.com](mailto:a.capaldo@hackingteam.com)

mobile: +39 3667216471

phone: +39 0229060603

-- Giancarlo Russo COO Hacking Team Milan Singapore Washington DC

[www.hackingteam.com](http://www.hackingteam.com) email: [g.russo@hackingteam.com](mailto:g.russo@hackingteam.com) mobile: +39 3288139385

phone: +39 02 29060603

## Fwd: I: Request of information

<b>Email-ID</b>	198995
<b>Date</b>	2015-01-26 10:43:58 UTC
<b>From</b>	<a href="mailto:g.russo@hackingteam.com">g.russo@hackingteam.com</a>
<b>To</b>	<a href="mailto:rami.zoltak@2beuropa.de">rami.zoltak@2beuropa.de</a> , <a href="mailto:a.capaldo@hackingteam.com">a.capaldo@hackingteam.com</a>

- Email Body
- [Raw Email](#)

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I am Giancarlo Russo, COO at HackingTeam.

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Best regards,

Giancarlo Russo

-- Giancarlo Russo COO Hacking Team Milan Singapore Washington DC  
www.hackingteam.com email: g.russo@hackingteam.com mobile: +39 3288139385  
phone: +39 02 29060603

----- Forwarded Message ----- Subject: I: Request of information Date: Mon, 26 Jan 2015 11:36:34 +0100 From: Antonella Capaldo <a.capaldo@hackingteam.com>  
To: 'Giancarlo Russo' <g.russo@hackingteam.com>

Ciao Giancarlo,

ecco la mail.

Ciao

**Da:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]

**Inviato:** venerdì 23 gennaio 2015 16:14

**A:** Antonella Capaldo

**Cc:** 2bEuropa-Info

**Oggetto:** AW: Request of information

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Mit freundlichen Grüßen / Best regards

Rami Zoltak

**2beuropa**

Mittenwalder Str. 24

10961 Berlin

Tel: +49 30 68914906

Mobil: +49 178 4724008

Fax: +49 30 65775969

[www.2beuropa.de](http://www.2beuropa.de)

**Von:** Antonella Capaldo [mailto:[a.capaldo@hackingteam.com](mailto:a.capaldo@hackingteam.com)]

**Gesendet:** Freitag, 23. Januar 2015 13:42

**An:** 2bEuropa-Info

**Betreff:** Request of information

Good Morning,

We would need to order n° 1 Kailax Unlocker.

Could you tell me what is the cost and how to place an order?

Thanks a lot.

Kind regards,

Antonella Capaldo

Administrative Support

Hacking Team

Milan Singapore Washington DC

[www.hackingteam.com](http://www.hackingteam.com)

email: a.capaldo@hackingteam.com

mobile: +39 3667216471

phone: +39 0229060603

-- Giancarlo Russo COO Hacking Team Milan Singapore Washington DC  
www.hackingteam.com email: g.russo@hackingteam.com mobile: +39 3288139385  
phone: +39 02 29060603

## I: Request of information

<b>Email-ID</b>	189572
<b>Date</b>	2015-01-26 10:36:34 UTC
<b>From</b>	a.capaldo@hackingteam.com
<b>To</b>	g.russo@hackingteam.com

- [Email Body](#)
- [Raw Email](#)

---

Ciao Giancarlo,

ecco la mail.

Ciao

**Da:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]

**Inviato:** venerdì 23 gennaio 2015 16:14

**A:** Antonella Capaldo

**Cc:** 2bEuropa-Info

**Oggetto:** AW: Request of information

Dear Antonella,

Since we are working only with governmental offices, we are unfortunately unable to assist.

Mit freundlichen Grüßen / Best regards

Rami Zoltak

**2beuropa**

Mittenwalder Str. 24

10961 Berlin

Tel: +49 30 68914906

Mobil: +49 178 4724008

Fax: +49 30 65775969

www.2beuropa.de

**Von:** Antonella Capaldo [mailto:a.capaldo@hackingteam.com]

**Gesendet:** Freitag, 23. Januar 2015 13:42

**An:** 2bEuropa-Info

**Betreff:** Request of information

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Kind regards,

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Hacking Team

Milan Singapore Washington DC

www.hackingteam.com

email: a.capaldo@hackingteam.com

mobile: +39 3667216471

phone: +39 0229060603

## R: Kailax

<b>Email-ID</b>	62944
<b>Date</b>	2015-01-26 09:54:39 UTC
<b>From</b>	a.capaldo@hackingteam.com
<b>To</b>	m.valleri@hackingteam.com, g.russo@hackingteam.com, d.vincenzetti@hackingteam.com, d.milan@hackingteam.com, f.busatto@hackingteam.com, m.bettini@hackingteam.com

- [Email Body](#)

- [Raw Email](#)

---

Ciao,

di seguito i dettagli del contatto:

Rami Zoltak

### ***2beuropa***

Mittenwalder Str. 24

10961 Berlin

Tel: +49 30 68914906

Mobil: +49 178 4724008

Fax: +49 30 65775969

www.2beuropa.de

Antonella Capaldo  
Administrative Support

Hacking Team  
Milan Singapore Washington DC  
www.hackingteam.com

email: a.capaldo@hackingteam.com

mobile: +39 3667216471  
phone: +39 0229060603

**Da:** Marco Valleri [mailto:m.valleri@hackingteam.com]  
**Inviato:** lunedì 26 gennaio 2015 10:42  
**A:** 'Giancarlo Russo'; 'David Vincenzetti'; 'Daniele Milan'; 'Fabio Busatto'; 'm.bettini'  
**Cc:** Antonella Capaldo  
**Oggetto:** RE: Kailax

Metto in copia Antonella dato che e' lei che ha preso contatto con il rivenditore che e'  
<http://www.2beuropa.de/>

**From:** Giancarlo Russo [mailto:g.russo@hackingteam.com]  
**Sent:** lunedì 26 gennaio 2015 10:37  
**To:** Marco Valleri; David Vincenzetti; Daniele Milan; Fabio Busatto; m.bettini  
**Subject:** Re: Kailax

è possibile avere un contatto per parlarci?

On 1/26/2015 10:35 AM, Marco Valleri wrote:

Walter ci ha segnalato un dispositivo USB che permetterebbe di fare miracoli su di un PC lockato.

Siamo abbastanza scettici riguardo all'effettivo funzionamento, cio' non di meno abbiamo proceduto con l'ordinarla per poter effettivamente studiarne il comportamento.

Purtroppo il rivenditore non tratta con privati ma solo con LEA, per cui dovremmo chiedere a qualcuno dei nostri clienti di farcela avere.

Qual e' l'iter consigliato in questo caso?

Il sito del produttore e' <http://kailax.pl/index> ed il prezzo si aggira sui 600 euro.

--

Marco Valleri  
CTO

Hacking Team  
Milan Singapore Washington DC  
[www.hackingteam.com](http://www.hackingteam.com)

email: [m.valleri@hackingteam.com](mailto:m.valleri@hackingteam.com)  
mobile: +39 3488261691  
phone: +39 0229060603

-- Giancarlo Russo COO Hacking Team Milan Singapore Washington  
DC [www.hackingteam.com](http://www.hackingteam.com) email: [g.russo@hackingteam.com](mailto:g.russo@hackingteam.com) mobile: +39  
3288139385 phone: +39 02 29060603

## RE: Kailax

<b>Email-ID</b>	139604
<b>Date</b>	2015-01-26 09:41:45 UTC
<b>From</b>	<a href="mailto:m.valleri@hackingteam.com">m.valleri@hackingteam.com</a>
<b>To</b>	<a href="mailto:g.russo@hackingteam.com">g.russo@hackingteam.com</a> , <a href="mailto:d.vincenzetti@hackingteam.com">d.vincenzetti@hackingteam.com</a> , <a href="mailto:d.milan@hackingteam.com">d.milan@hackingteam.com</a> , <a href="mailto:f.busatto@hackingteam.com">f.busatto@hackingteam.com</a> , <a href="mailto:m.bettini@hackingteam.com">m.bettini@hackingteam.com</a> , <a href="mailto:a.capaldo@hackingteam.com">a.capaldo@hackingteam.com</a>

- [Email Body](#)
- [Raw Email](#)

---

Metto in copia Antonella dato che e' lei che ha preso contatto con il rivenditore che e'  
<http://www.2beuropa.de/>

**From:** Giancarlo Russo [mailto:g.russo@hackingteam.com]  
**Sent:** lunedì 26 gennaio 2015 10:37  
**To:** Marco Valleri; David Vincenzetti; Daniele Milan; Fabio Busatto; m.bettini  
**Subject:** Re: Kailax

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Marco Valleri  
CTO

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Milan Singapore Washington DC  
[www.hackingteam.com](http://www.hackingteam.com)

email: [m.valleri@hackingteam.com](mailto:m.valleri@hackingteam.com)  
mobile: +39 3488261691  
phone: +39 0229060603

-- Giancarlo Russo COO Hacking Team Milan Singapore Washington  
DC [www.hackingteam.com](http://www.hackingteam.com) email: [g.russo@hackingteam.com](mailto:g.russo@hackingteam.com) mobile: +39  
3288139385 phone: +39 02 29060603

## I: Request of information

<b>Email-ID</b>	92523
<b>Date</b>	2015-01-23 15:20:30 UTC
<b>From</b>	a.capaldo@hackingteam.com
<b>To</b>	m.valleri@hackingteam.com, m.romeo@hackingteam.com

- [Email Body](#)
- [Raw Email](#)

---

FYI

**Da:** Rami Zoltak [mailto:rami.zoltak@2beuropa.de]  
**Inviato:** venerdì 23 gennaio 2015 16:14  
**A:** Antonella Capaldo  
**Cc:** 2bEuropa-Info  
**Oggetto:** AW: Request of information

Dear Antonella,

Since we are working only with governmental offices, we are unfortunately unable to assist.

Mit freundlichen Grüßen / Best regards

Rami Zoltak

***2beuropa***

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10961 Berlin

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Mobil: +49 178 4724008

Fax: +49 30 65775969

www.2beuropa.de

**Von:** Antonella Capaldo [mailto:a.capaldo@hackingteam.com]  
**Gesendet:** Freitag, 23. Januar 2015 13:42  
**An:** 2bEuropa-Info  
**Betreff:** Request of information

Good Morning,

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Thanks a lot.

Kind regards,

Antonella Capaldo  
Administrative Support

Hacking Team  
Milan Singapore Washington DC  
www.hackingteam.com

email: a.capaldo@hackingteam.com

mobile: +39 3667216471  
phone: +39 0229060603

## AW: Request of information

<b>Email-ID</b>	207100
<b>Date</b>	2015-01-23 15:13:37 UTC
<b>From</b>	rami.zoltak@2beuropa.de

**To**

a.capaldo@hackingteam.com, info@2beuropa.de

- Email Body
- [Raw Email](#)

---

Dear Antonella,

Since we are working only with governmental offices, we are unfortunately unable to assist.

Mit freundlichen Grüßen / Best regards

Rami Zoltak

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Mittenwalder Str. 24

10961 Berlin

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Mobil: +49 178 4724008

Fax: +49 30 65775969

www.2beuropa.de

**Von:** Antonella Capaldo [mailto:a.capaldo@hackingteam.com]

**Gesendet:** Freitag, 23. Januar 2015 13:42

**An:** 2bEuropa-Info

**Betreff:** Request of information

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Hacking Team  
Milan Singapore Washington DC  
www.hackingteam.com

email: a.capaldo@hackingteam.com

mobile: +39 3667216471  
phone: +39 0229060603

## Request of information

<b>Email-ID</b>	187438
<b>Date</b>	2015-01-23 12:41:59 UTC
<b>From</b>	a.capaldo@hackingteam.com
<b>To</b>	info@2beuropa.de

- [Email Body](#)
- [Raw Email](#)

---

Good Morning,

We would need to order n° 1 Kailax Unlocker.

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Kind regards,

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Hacking Team  
Milan Singapore Washington DC  
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email: a.capaldo@hackingteam.com

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phone: +39 0229060603

## Chiavetta 2

<b>Email-ID</b>	84158
<b>Date</b>	2015-01-23 12:29:08 UTC
<b>From</b>	m.valleri@hackingteam.com
<b>To</b>	a.capaldo@hackingteam.com, m.romeo@hackingteam.com

- [Email Body](#)
- [Raw Email](#)

---

Questi i dettagli del rivenditore che fornisce lo strumento che ci serve

2beuropa  
Rami Zoltak  
Mittenwalder Str. 24  
10961 Berlin  
Deutschland

Tel.: +49 30 689 149 06  
Fax: +49 30 657 759 69  
E-Mail: info@2beuropa.de

--

Marco Valleri  
CTO

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