From: Matthijs van der Wel [mailto:wel@fox-it.com]
Date: Montag, 6. August 2007 00:31
To: Chbib, Aghiath [AGT]
Cc: Chbib, Anas [AGT]; Jack Grossat; Paul Bakker
Subject: RE: upcoming event (Workshop&Training)

Hi Aghi,

For a demo I need an engineer and it will be technical. I've arranged for an engineer to be available as I first understood that a technical training was requested. However, the engineer has to be taken off a project and that will cost money. So please choose from the following:
1. Presentation with a demo, costs for AGT are the time of the engineer, flight and hotel expenses.
2. Presentation of our products without a demo.

** We will go for these options
How many people will be present at the presentation? If the number of people who are attending are as low as in KSA, then it is not worthwile for me to come over and do the presentation. Can you please indicate the number of people present?

**   Regarding the training it will be about 10-12 participant from 6-8 AGT   reseller from 5 different country

**   Regarding the workshop the number of attending around 40-50
        Customers from different country in ME (government, Banks, ISP   provider, Oil and Gas)

I've also asked Ellen several times who will be present at the workshop. I can not give you an agenda or PowerPoint presentation if I don't know which products to present. Please advise me who will be present, same people as last time or others (in other words, does it make sense to give a presentation on the Data Diode or not?). I asked Ellen as well if the pre sales training could be closer to the workshops so we can keep our hotel costs down.

**   Fox IT will have 3 presentations
- Data Diode
- Forensic
- Fox replay in close sessions for LI

**   Regarding the date we can arrange to move the date of training for   Data   Diode to 5th or 6th

Can you please give me an answer to these four questions?

Kind regards,

Matthijs