

Opportunity Name	Account Name	Amount	End User	Next Step	Probability (%)	Closing Quarter	Closing Year	Full Name	Date Modified
E-Barhain-Ministry of Telecommunications-201404	Bahrain Ministry of telecommunications	€55.000,00	Bahrain Ministry of telecommunications	Waiting for confirmation-After Ramadan Agosto 2014	80	Q4	2014		07/07/2014 09:39
N-ROMANIAN-MOD- 09052014	Romanian Ministry of Defense	€400.000,00	Romanian Ministry of Defense	INCONTRO LORO UFFICI	35	Q3	2015		07/04/2014 15:02
N-SAUDI-GIPD-2014	Hyoon	€500.000,00	SAUDI PRESIDENCE	MANDARE OFFERTA-INCONTRO A RYADH IN PROGRAMMA	50	Q1	2015		07/04/2014 15:02
N-SAUDI-CBT-2014	CBT PROJECT SAUDI ARABIA-Prince Naif bin Abdulaziz-Combating terrorism	€650.000,00	CBT PROJECT SAUDI ARABIA-Prince Naif bin Abdulaziz-Combating terrorism	DEMO	20	Q1	2015		07/04/2014 14:59
N-UAE-MOD-201301	MOD - UAE	€895.000,00	MOD - UAE	Verificare se trattativa valida	20	Q4	2014		07/04/2014 14:43
N-SAUDI-GDTA-201310	Synapse Asia Ltd	€395.000,00	GDTA	RISPOSTA AL RFQ- ATTESA FEEDBACK DI ROMAIN	65	Q3	2014		07/04/2014 14:37
N-UAE-Abu Dhabi Police-201405	Feedback Italia	€600.000,00	Abu Dhabi - Police	Quote Emessa	20	Q4	2014		07/04/2014 14:28
N-UAE-DubaiState-201305	Dubai - State security	€480.000,00	Dubai - State security	Incontro a Dubai il 1/5	20	Q4	2014		07/04/2014 13:54
N-Kuwait-Cyber Crime-20142901	Al-Rashed Group for Projects Holding Co., KSCC	€1.554.020,00	Kuwait Cyber Crime	waiting for the PO- Discount Negotiation	80	Q3	2014		07/04/2014 13:42
Maintenance-KAZAKISTAN-NSC of the Republic of Kaza	SIS of NSC of the Republic of Kazakhstan	€190.000,00	SIS of NSC of the Republic of Kazakhstan	incontro ad Astana	20	Q1	2015		07/04/2014 12:10

E-INTELLIGENC E-KAZAKISTAN- KSB-20140617	SIS of NSC of the Republic of Kazakhstan	€95.000,00	SIS of NSC of the Republic of Kazakhstan	ATTESA INTERESSAMEN TO	35	Q3	2014	07/04/2014 12:09
N-SAUDI-MOI ANTI NARCOTIC DEPARTMENT-2 014	Hyoon	€500.000,00	SAUDI MINISTRY OF INTERIOR	POC- INCONTRO A RYADH IN PROGRAMMA	50	Q1	2015	07/04/2014 11:40
N-SAUDI-MOI GD PUBLIC SECURITY-2014	Hyoon	€498.000,00	SAUDI MINISTRY OF INTERIOR	ATTESA RISPOSTA CHIUSURA- INCONTRO A RYADH IN PROGRAMMA	65	Q4	2014	07/04/2014 11:40
N-MOI-POLIZIA- IGPR-201405	MOI-POLIZIA- IGPR- General Inspectorate of Romanian Police	€350.000,00	MOI-POLIZIA- IGPR- General Inspectorate of Romanian Police	Bando Di Gara Settembre 2014- Mandare offerta	50	Q4	2014	07/04/2014 09:02
N-Ukraine-MIA-20 1305	Ministry of Internal Affairs of Ukraine	€350.000,00	Ministry of Internal Affairs of Ukraine	Negoziazione Finale- Situazione Instabile	40	Q4	2014	07/04/2014 09:00
N-Ministry of Defence Albania-20141702	Ministry of Defence Albania	€650.000,00	Ministry of Defence Albania	POC- NDA Manca	50	Q4	2014	07/04/2014 08:58
N-SWITERLAND- ZURICH STATE POLICE-2013301 0	ZURICH STATE POLICE	€486.500,00	ZURICH STATE POLICE	Quotation sent- Waiting for the Final Decision	65	Q3	2014	07/03/2014 09:55
N-Ukraine-Cyber Crime Ukraine-2014280 1	Ministry of Internal Affairs of Ukraine	€350.000,00	Ministry of Internal Affairs of Ukraine	DEMO-POC- Situazione Instabile	20	Q4	2014	07/03/2014 09:45
N-CW-Egypt-201 401	GNSE	€280.000,00	Egypt: Cyber War Department - MOD	RISPONDERE AL TENDER- VERIFICARE CON AMBASCIATA	40	Q3	2014	07/03/2014 09:13
N-MOI-05202014	MOI- Lebanon - Intelligence- ISF	€350.000,00	MOI- Lebanon - Intelligence- ISF	POC Libano	50	Q4	2014	07/03/2014 09:10

N-Jordan-Intelligence-201301	GIORDAN-GENE RAL INTELLIGENCE DEPARTMENT	€208.000,00	GIORDAN-GENE RAL INTELLIGENCE DEPARTMENT	POC- OFFERTA SCADUTA	10	Q4	2014	07/03/2014 09:07
N-Lithuania- ANTI CORRUPTION-20141401	STT- Republic of Lithuania	€493.000,00	STT- Republic of Lithuania	Offer Sent- Waiting for OLAF cofunding	65	Q4	2014	07/03/2014 09:05
N-Maroc-Royal Gendarmerie du Maroc-2014	Royal Gendarmerie du Maroc	€550.000,00	Royal Gendarmerie du Maroc	MANDATA OFFERTA- ATTESA NDA	65	Q4	2014	07/02/2014 14:22
N-Egypt-TRD-201306	TRD - Egypt	€800.000,00	TRD - Egypt	In attesa di fissare un incontro con il purchase department	75	Q3	2014	06/24/2014 09:41
N-Lithuanian-Criminal Police-20140302	Criminal Police Bureau Lithuania	€372.000,00	Criminal Police Bureau Lithuania	Final Decisione and maybe POC	50	Q4	2014	06/17/2014 09:45
MAINTENANCE-Saudi_TCC-GID_052015	TCC	€164.000,00	GID Saudi	Mandare offerta 2015	20	Q2	2015	05/29/2014 12:51
N-MOD-INTELLIGENCE-05202014	Lebanese-Ministry of Defense	€650.000,00	Lebanese-Ministry of Defense	POC-OFFERTA	50	Q1	2015	05/20/2014 14:49
N-ROMANIA-ANTI CORRUPTION-09052014	ROMANIAN ANTI-CORRUPTION GENERAL DIRECTORATE	€400.000,00	ROMANIAN ANTI-CORRUPTION GENERAL DIRECTORATE	INCONTRO LORO UFFICI	35	Q3	2015	05/20/2014 12:55
N-PARLAMENT-FIS- Foreign intelligen-08052014	ROMANIAN-PARLAMENT- Foreign Intelligence Service	€350.000,00	ROMAIN-FIS- Foreign intelligence Service	WAITING TO BE IN TOUCH 2015	20	Q3	2015	05/12/2014 11:26
N-Kuwait-State Security-20143001	Al-Rashed Group for Projects Holding Co., KSCC	€650.000,00	State Security of Kuwait	CONTACT AFTER PO of Electronics and Cyber Combacting dept	20	Q1	2015	04/28/2014 15:35
N-Romania-Intelligence Service-20141601	ADVANCED TECHNOLOGIES INSTITUTE	€270.000,00	ADVANCED TECHNOLOGIES INSTITUTE	POC	20	Q1	2015	02/24/2014 17:47